

PERSONAL INFORMATION

Pietro Bertagna



📍 Via Capriglia 152, 55045 Pietrasanta (Italy)

✉️ pietro.bertagna@versiltronic.com

Sex Male | Date of birth 23 Nov 1964

POSITION

Sales, Manufacturing and Production

WORK EXPERIENCE

Jan 2014–2018

Director

Versiltronic Srl

Representative & Trading Company for Cable, LED, and electromechanical solution for Defence and Military Market, industry. and Telecom.

Mar 2008–Present

Director

Pontenuovo Immobiliare – Pietrasanta (ITALY)

Real Estate company for Tuscany area.

Jun 2003–Mar 2008

Sales Manager

Pagine Gialle – Firenze (ITALY)

Sales Manager for north & central Italy, with the scope of increasing number of direct customers.

Jun 1998–Jun 2003

Sales Manager

ITR – Como (ITALY) - leading manufacturer of high pressure rubber hoses

Sales manager of a leading company in the production of high pressure hydraulic hoses

Sep 1993–Jun 1998

BU Manager

Ceat Cavi – Torino

BU Supertension Manager in charge of design, production, sales and installation of High-voltage cable systems.

Managing a team of 50 people for a business of 25 mil / EUR

Jun 1986–Sep 1993

Technical Sales

Circuiti Stampati Italia (Zincocelere/Viasystems group) – Torino (ITALY)

Product engineering

Definition of the production cycle

Customer care - technical reports

May 1985–May 1986 **Engineer**
 Olivetti – Scarmagno (ITALY)
 Process Monitoring on the Personal Computer assembly line

May 1984–May 1985 **Engineer**
 Bitron Video – Torino (ITALY)
 Durability testing of prototypes of electronic parts for automobiles

EDUCATION AND TRAINING

Mar 1979–Mar 1983 **Secondary school degree - Expert in Electronic Devices & Technology**
 Torino, Italy

PERSONAL SKILLS

Mother tongue(s) Italian

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C1	C1	C1	B2	C1
French	B2	B2	B2	B2	B2
Spanish	C2	C2	C2	C2	C1

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user
Common European Framework of Reference for Languages

Communication skills Team spirit
 Ability to adapt to multicultural environments
 Communication skills
 Customer-oriented approach
 Recruitment and talent development

Organisational / managerial skills Project and team management skills
 Organisational skills
 Leadership skills
 Specific technical competences:
 Negotiator
 Monitoring and assessment of performance
 Cost estimation
 Contract management
 Cost reduction

Digital competence PC user; good working knowledge of Microsoft and Adobe word processing, spreadsheet, database, presentation software.

- Other skills**
- Accurate, precise, ready to act.
 - Able to adapt oneself to new surroundings; to make suitable change so as to fit new conditions.
 - Ambitious
 - Determined
 - Efficient, able to get results.
 - Active, full of life, vigorous, an energetic worker.
 - Hardworking
 - Sincere
 - Independent worker
 - Motivated
 - People-oriented
 - Persevering
 - Practical
 - Realistic
 - Reliable

